

Dandenong Rangers seals major sponsorship with La Trobe Financial

Dandenong Rangers today announced the signing of a new Major Sponsor, La Trobe Financial for the 2015/16 WNBL Season. The sponsorship also includes a Player Sponsorship Program with rising star Lauren Scherf. Lauren has recently returned from the FIBA under 19 World Championships in Russia and also competed with the Australian Gems which took out the Bronze Medal. Lauren is also an Australian Opals squad member.

As one of Australia's leading credit and funds management organisations with offices in Sydney, Shanghai and Melbourne, La Trobe Financial has a reputation for being the quiet achiever of the industry.

Established in 1952, and having served over 120,000 individual clients and managed \$10 billion dollars of investment mandates for some of Australia's largest institutional and retail investors, La Trobe Financial continues to grow receiving over \$80 million of loan applications each week nationally.

With over 150 staff, La Trobe Financial offers a broad range of leading and innovative financial products including home loans, commercial loans, construction loans, an innovative P2C™ (parent-to-child) loan, and Self-Managed Super Fund loans just to name a few. They also manage retail investments for over 11,000 retail mum and dad investors across Australia in their circa \$1 billion and multi-award winning La Trobe Australian Credit Fund offering 5.20% for a twelve month term investment, 3.20% for a 48 hour at call account, or higher rates for their investor selection (P2P) investment options.

David Graham, CEO of the Dandenong Basketball Association said... *"we are delighted to partner with La Trobe Financial, an organisation that has strong values and believes in helping Australians realise their wealth creation dreams. They have been doing this for over 63 years".* Dandenong Rangers' Head Coach, Larissa Anderson commented that she is *"thrilled to have Greg O'Neill, President & CEO of La Trobe Financial on board as a new sponsor for the upcoming WNBL Season. With Greg's strong passion for basketball, it is very exciting to welcome him and the La Trobe Financial team as part of our team and we look forward to a successful partnership."*

O'Neill commented... *"we deeply believe in investing in the future of our country and have recently decided to sponsor Dandenong Rangers and also Lauren Scherf, one of Australia's up and coming basketball champions; we look forward to seeing the team grow and succeed and we are right behind Coach Anderson and her administration both on and off the court".*

Sales Operations Manager at the Rangers, Sally Phillips... stated *"I am so pleased to have the opportunity to be working with one of Australia's leading financial institutions. We are grateful that Greg and the team from La Trobe Financial are putting their support behind our senior women's program here at the Dandenong Rangers and investing in a young team that will strive to bring their best to the court every week. To join with an organisation that has quality financial and investment products and services that we'll be able to offer to our Club's membership base is fantastic and we are excited to support La Trobe Financial's objective to help all Australians achieve financial independence".*

La Trobe Financial's branding will be promoted across the Dandenong Rangers playing uniforms, stadium signage and other key assets.

About La Trobe Financial:

La Trobe Financial is one of Australia's leading Credit Specialist Fund Managers. We have been a proven and trusted investment partner, for institutional and retail investors alike, for over 60 years, managing investment mandates in excess of A\$10 billion. La Trobe Financial is independently rated, with offices in Melbourne, Sydney and Shanghai. La Trobe Financial Services Pty Limited – Australian Credit Licence No. 392385. La Trobe Financial Asset Management Limited - AFSL & Australian Credit Licence No. 222213. For further details visit our website latrobefinancial.com. For details of our ratings please view our Awards & Ratings link on our website – latrobefinancial.com

About The Dandenong Basketball Association:

The Jayco Dandenong Rangers are entering their 23rd year in the Women's National Basketball League competition. The WNBL is Australia's longest running elite female national competition. The Rangers have won three WNBL titles, back to back in 2003 and 2004 and again in 2011/12. The Jayco Rangers play out of the Dandenong Basketball Stadium, the largest purpose-built basketball facility in the world. As one of the largest and most well-known sporting organisations in Australia, the Dandenong Basketball Association attract over 15,000 visitors to the stadium each week, providing basketball competition to approximately 850 domestic teams (over 8,500 players) on a weekly basis, ranging from under 8's through to open age divisions, making the DBA one of the largest basketball associations in the southern hemisphere.

Media enquiries – La Trobe Financial

Caterina Nesci

Head of Communications

m: +61 422 270 474

e: cnesci@latrobefinancial.com.au



Media enquiries – The Dandenong Basketball Association

Sally Phillips

Sales Operations Manager

m: +61 425 768 462