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La Trobe Financial – Best in Australia 9 Years Running

In an industry first, La Trobe Financial's 12 Month Term Account has just been judged Australia's Best of the Best Mortgage Fund for the ninth consecutive year. This extraordinary run of investment management performance was recognised at the annual *Money* magazine Best of the Best awards in Sydney, last Wednesday. No other managed fund has ever received nine consecutive "Best of the Best" awards.

Effie Zahos, Editor of *Money* magazine, commented

"The Fund has a team of very professional, knowledgeable and experienced staff who uphold its investment philosophy and strategy", and that the 12 Month Term Account "particularly appeals to investors seeking regular income as it pays distributions monthly."

The 12 Month Term Account has over \$1 billion in funds under management and has a fifteen year track record without loss of capital for any of its investors. It is one of the four Investment Accounts offered to La Trobe Financial's 28,000 investors through its \$2 billion La Trobe Australian Credit Fund. According to *Money* magazine's judges – Lonsec, SQM Research and Zenith – *"It's the only mortgage fund that is deemed worthy of an award in this category."*

Chris Andrews, Chief Investment Officer at La Trobe Financial, stated that the entire team at La Trobe Financial was thrilled to take out this prestigious award again:

"We are acutely aware that investors are finding it difficult to identify consistent sources of income in the current low interest rate environment. It is our mission to draw on La Trobe Financial's sixty-five years of specialist investment experience to generate stable, repeatable and consistent income-producing assets to deliver just this. We are delighted to accept this award as a testimony to our success so far, but are resolutely focussed on maintaining our disciplines and continuing to perform for our investors into the future."

Rowan Donohoue, Chief Operating Officer at La Trobe Financial, stated:

"La Trobe Financial's investment philosophy is built on the same principles that have always driven us – "Others before self". We manage our investors' money and we take great pride in doing so with the highest levels of integrity, prudence and discipline"

La Trobe Financial will be making further statements shortly.

About La Trobe Financial

La Trobe Financial is one of Australia's largest Credit Specialists providing funding and investment solutions to a diverse range of customers since 1952. We are a proven and trusted investment partner for institutional and retail investors alike with over 65 years' experience, managing current investment mandates in excess of A\$4.6 billion. La Trobe Financial holds all requisite regulatory licences:

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