

Best in Australia, and a Strong Track Record of Performance



- **Non Bank awarded for its strong track record of performance**
- **Since inception, never lost a cent of capital for any investor in our 12 Month Term Account**

On 1 December 2016, Fund Manager, La Trobe Financial received its eighth consecutive award for its 12 Month Term Account as **Best Mortgage Fund in Australia**, by renowned financial journal *Money* magazine. "No other managed Fund has ever achieved such triumph eight years in a row" commented Effie Zahos, the Editor of *Money* magazine.

La Trobe Financial's Chief Investment Officer, Chris Andrews stated "for the La Trobe Financial team, our eighth consecutive "Best of the Best" award is a further vindication of a business strategy that has been six decades in the making. We remain committed to the same principles that have always driven us.

Andrews further commented... "our proudest achievement is that we have never lost a cent of capital for any of the investors in our 12 Month Term Account. This is largely due to the strength of our experienced management team and a rigorous adherence to our tested and proven investment philosophy. Most importantly, we understand the importance of the trust that our investors place in us. We look forward to delivering market-leading returns for many years to come."

With a minimum investment of \$1,000 investors can access the multi-award winning Fund with its four different investment accounts and achieve capital, stable monthly distributions. The 12 Month Term Account aims to provide investors with regular income streams coupled with low to medium levels of risk while outperforming the Bloomberg AusBond Bank Bill Index by 1.50%. The investment structure and the stable investment team is a key reason La Trobe Financial has never had to freeze, restrict or delay redemptions at any time in its 64 years of operation. "According to *Money* magazine's judges – Lonsec, SQM Research and Zenith – "It's the only mortgage fund that is deemed worthy of an award in this category."

La Trobe Financial will be making further announcements shortly.

About La Trobe Financial

La Trobe Financial is one of Australia's leading non-bank organisations providing real estate mortgage funding and retail investment solutions to a diverse range of customers since 1952. The group is independently rated, operates Australia's largest retail Credit Fund with over 14,000 investors and \$1.2 Billion, plus several separately managed Institutional Investment Mandate accounts totalling \$2.2 Billion, and is a regular issuer of Residential Mortgage Backed Securities (RMBS) via the capital markets to local and overseas investors. La Trobe Financial is a proven and trusted investment partner for institutional and retail investors alike with over 60 years' experience, managing cumulative investment mandates in excess of A\$12 billion covering 128,000 customers.

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